

## Inviting Applications for the post of

### **IT Fellows**

Government of Kerala is looking for outstanding management professionals for the post of the IT Fellows to support the High-Power IT Committee (HPIC) that has been constituted to promote Kerala as a preferred investment destination for the knowledge industry and create high-value jobs and R&D opportunities at a rapid pace.

#### **Number of Positions - 4**

#### **Job Description**

- To drive corporate engagements leading to large scale investment in IT sector in the State.
- To assist HPIC in developing and implementing high-impact marketing strategy to position Kerala as a great destination for the knowledge industries.
- Create and maintain a global network of achievers of Kerala origin and motivate them to realize the state's digital vision.
- To create high quality jobs and attract large investments by direct effort, particularly by: -
  - Formulating differentiating policies and legislation in coordination with various Government departments and other stakeholders that would attract investors and investments.
  - Facilitating industry-academia collaboration for mass skilling to plug talent gaps and position Kerala as the place for premium talent. Also, track the skills trend and the institutes imparting training.
  - Supporting the growing start-up ecosystem to create new jobs. Also, identify commercial opportunities and provide inputs to IT SMEs.
  - Establishing and maintaining value adding partnerships with key stakeholders in the sector
- To support HPIC and IT Ministry in conceptualising and implementing roadshows, promotion events etc. in various potential locations across the globe as well as to develop and implement targeted schemes for bringing IT investments in the state.
- Provide data analysis support to HPIC and IT Ministry to conduct in-depth benchmarking studies for development of IT industry in the state.
- To conduct in-depth research and competitor analysis to identify potential investors. Further the fellows will work with various Government departments and stakeholders to remove stumbling blocks, if any to solicit such investments.

#### **Eligibility - Mandatory Criteria**

- Candidates must have a Post Graduate Degree in Management from one of the top Business Schools in India or abroad with at least four years of work experience in Corporate/Government/NGO sector particularly in the domain of business development, trade promotion, inward investment promotion, talent

management, destination marketing, policy formulation, and/or start-up ecosystem.

- Candidates must have excellent written and oral communication/presentation skills.
- Candidates must be proficient in reading, writing, and speaking in English. Preference will be given to candidate who also have good working knowledge in Malayalam, as their work would require analysing government documents, guidelines, and circulars which may be in vernacular.
- Candidates must demonstrate advanced analytical skills, effective task management, problem-solving abilities, experience of working in teams, and ability to work with diverse stakeholders.
- Candidates must be Indian citizens or hold a PIO/OCI status.
- Candidates must be less than 40 years old as on 15.09.2023.

### **Preferred Criteria**

- Candidates with proven expertise in Business Development, Destination marketing, Policy formulation, Talent Management, handling Startups & SMEs and who have worked in similar roles during their career will be given preference.
- Candidates with prior work experience in public service and development sector, especially governments, will also get advantage over other candidates.
- Demonstration of outstanding achievements, superior academic performance and leadership potential will be a plus.

### **Experience & Skills**

- Excellent understanding of Knowledge-linked industry and its opportunities.
- Demonstrated ability to identify and reach out to MNCs and drive inward investment.
- Proven skills to negotiate changes, and enable agreements on policy and legislation.
- Experience building an advanced start-up ecosystem, in incubation, funding, etc.
- Involvement with industry and academic institutes for talent development.
- Track record in planning and executing high-profile visits and VIP delegations.
- Task management to effectively and efficiently track, manage and execute the life cycle of a task or multiple tasks from inception to execution.
- Extensive network of industry contacts and the ability to develop new networks.

## **Terms of Appointment and Compensation**

The IT Fellow will be appointed on contract for a period of 2 years extendable as per the performance and requirement. The appointment will be full time and the IT Fellows will not be allowed to take up any other assignment during the tenure of fellowship. Appointment will be purely contractual and no claim for appointment in Govt. after completion of Fellowship will be entertained. For administrative/logistics aspect they will be operating under CEO, Technopark.

Remuneration - An annual consolidated pay of Rs 24 lakh (i.e., Rs 2 lakh per month). This includes the following: -

- (a) Fixed Annual Basic Salary of 70% of Consolidated Pay i.e., Rs.16.08 Lakhs per annum (i.e., 1.4 Lakhs per month).
- (b) Performance Based Remuneration - The remaining 30% of consolidated pay will be paid based on performance appraisal conducted by HPIC.

**Location:** Thiruvananthapuram, Kerala

**Last Date of Application:** 5:00 pm (IST), 14<sup>th</sup> October 2023

Visit [www.technopark.org/careers](http://www.technopark.org/careers), for details, and to submit applications online.